

An informational interview starts with understanding what you want to learn about. Identify the career(s) you are considering at this time.

Things to consider:	The careers I want to explore are:
<p>You don't need to be 100% sure about what you'd like to pursue. Remember, informational interviews can help you gather more information to determine if a specific career is right for you.</p>	<ol style="list-style-type: none"> <li>1.</li> <li>2.</li> <li>3.</li> </ol>

Aerospace & Defense  
 Advertising/Marketing/PR Agencies  
 Architecture, Engineering, & Design  
 Accounting, Tax, & Payroll Services  
 Arts, Entertainment, & Recreation  
 Conservation (Environmental/Wildlife)

Law Enforcement & Security  
 Management, Scientific, & Technical Consulting  
 Manufacturing  
 Media & Publishing  
 Mining, Oil & Gas Extraction  
 Non-Profit

Energy/Utilities  
 Finance & Insurance  
 Government / Public Administration  
 Health Care  
 Information Technology

Real Estate  
 Retail Trade  
 Software Development  
 Telecommunications  
 Travel Services  
 Transportation & Warehousing

**Other:** \_\_\_\_\_

### Step 3: Target specific companies

In the area below, list up to 10 companies you are interested in exploring. You can use your local chamber of commerce <https://www.chamberofcommerce.com/chambers> or this business finder tool [www.careeronestop.org/Toolkit/Jobs/find-businesses.aspx](http://www.careeronestop.org/Toolkit/Jobs/find-businesses.aspx) to find companies in your preferred industries and locations.

1.	6.
2.	7.
3.	8.
4.	9.
5.	10.



## **Questions to ask for an informational interview**

When preparing for informational interviews, consider asking questions in the following categories to keep the discussion well-rounded and to help you gain deeper insights about the career opportunities you are researching. These questions are suggestions. Feel free to come up with your own.

